

Finance and Leasing Services

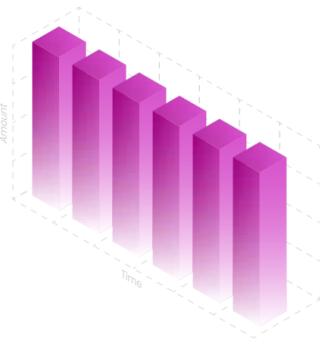
Increase the viability of the deal

Release on-hold projects, expand existing deals, gain longer term relationship with customers, and stop deals going to your competitor. Exclusive Networks Finance & Leasing service is a simple and flexible programme that makes it easy for our reseller partners to sell bigger IT solutions that more customers can afford, and rapidly address the enterprise market's increasingly OPEX-orientated, subscription-based IT consumption demands. Our range of specialised financing and leasing services are available to cover every IT project requirement and technology.

We're putting liquidity back into the channel:

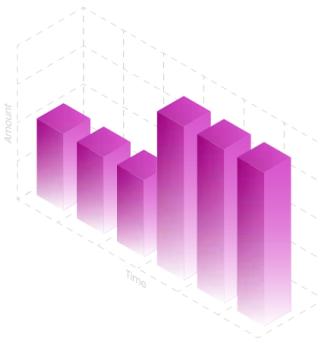
- Convert sales faster
- Ease business cash flow
- Get paid faster
- Reduce sales costs
- Differentiate your market offering
- Get risk-free access to bigger deal opportunities irrespective of credit limit

Multiple payment options



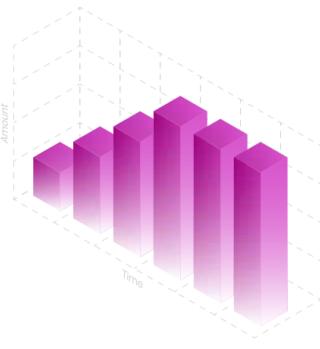
Easy Payment Plans

Ease cashflow by moving from capex to opex



Deferred Payment Plans

Ensure cashflow in the short term



Ramped Payment Plans

Pay-as-you-grow



Vendor Agnostic



Software Financed



Hardware Financed



Services Financed

Flexible Contract Options



Up front payments



Up front Billing



Spread out payments

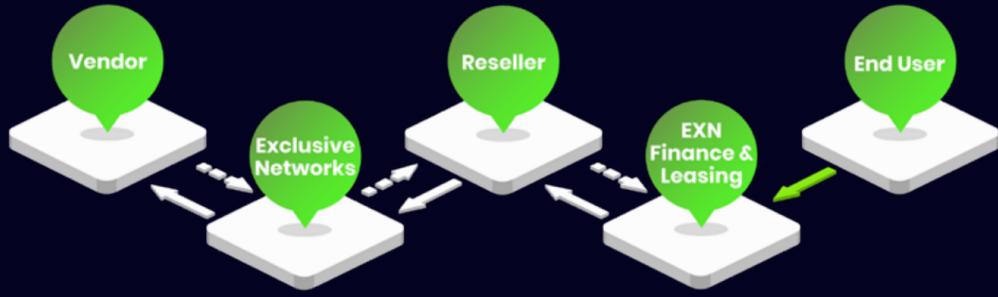


Leasing contract



MSSP contract

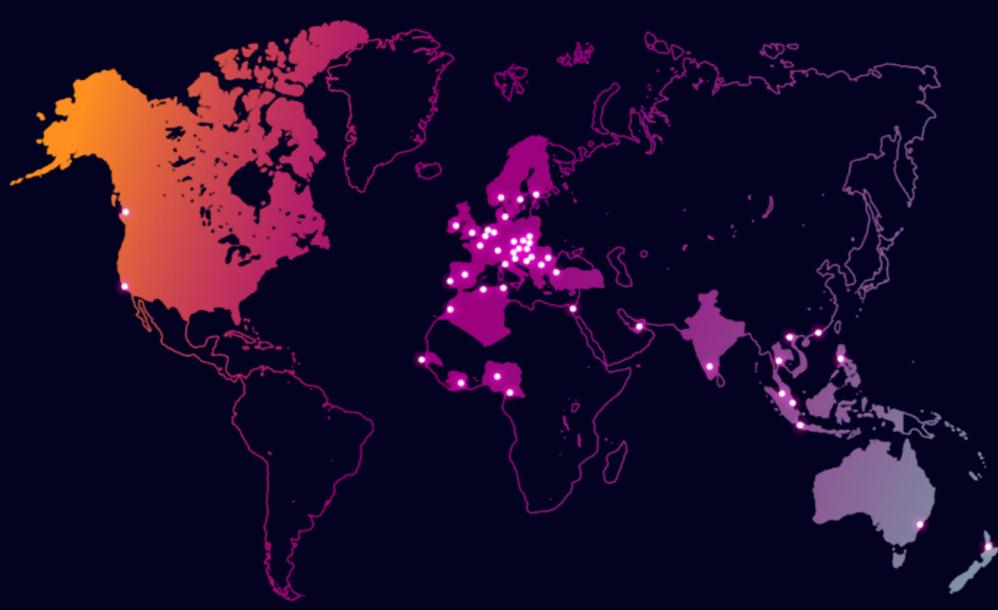
FINANCE WITH THE END USER



FINANCE WITH GSI'S & MSSP'S



Global Availability



Flexible Contract Options

Harness the power of Exclusive Networks Finance & Leasing service to create a compelling, branded IT leasing proposition to your customers. Our experienced IT leasing and financing professionals are on hand to provide a complete end-to-end experience through a suite of value-added services:



Billing

Detailed, itemised reports delivered to your chosen frequency



Insurance

Multi-risk coverage and rapid claims management for leased assets



Budget management

With annual pricing schedules, audit trail etc.



Contract management

Up-to-date progress on leasing contracts and development potential



Equipment management

IT asset registry/tracking service

*Note that terms and conditions apply, and that availability of solutions can vary between countries